



*Wir haben die richtig
scharfen Sachen!*

PAUL RATH KG

MASCHINENMESSER · WERKZEUGE

Verwaltung / Office

Halfmannstr. 14

44143 Dortmund / Germany

Fon: +49 (0) 231 95 98 10 10

Fax: +49 (0) 231 95 98 10 20

E-mail: info@paul-rath.de

Web: www.paul-rath.de

PAUL RATH KG · Halfmannstr. 14 · 44143 Dortmund / Germany

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Customer information on current price and schedule developments

Dear Ladies and Gentlemen,

The current developments in the supply of raw materials and services force us to inform you about a few crucial circumstances where we have no or only limited possibility to counteract.

At the moment the stocks of raw material suppliers are currently enormously reduced, some dimensions are even sold out and replenishments are only expected in a few months. For these reasons, we already must have to switch to other dimensions, which involves higher purchasing cost and increased production costs. And significantly longer delivery times are currently the rule for deliveries.

We are also currently confronted with in some cases considerable and unprecedented price increases. We do not want to and cannot judge whether this is justified. But the fact is that prices have been increased by more than 100% in some cases. In terms of calculation, this is not taken into account, especially for repeated parts.

There are currently delays of a few days to several weeks in delivery dates, which makes our production process almost unplanned. The same applies to services (e.g. heat treatments or coatings).

For these reasons, we are currently only able to guarantee our quotations with a valid of 7 days. For the above reasons, we must reserve the right to adjust prices when ordering repeat parts. As your reliable partner, we always strive to spare you price increases as far as possible, but in the current situation we are unable to do so.

In order to generate a little relaxation at least with the delivery times, we ask you to plan early. That can help us to calm the situation down a bit.

We expressly ask for your understanding for these possibly necessary measures and hope for a continued good and cooperative cooperation.

Kind regards

PAUL RATH KG

Martin Pott
Geschäftsführer

Warenannahme & Versand
Delivery & Shipping Department
Vieringhausen 5a
42857 Remscheid / Germany

Amtsgericht Dortmund HRA 17739

Stadtsparkasse Remscheid
BLZ 340 500 00 · Konto 17 350
IBAN: DE 45 3405 0000 0000 0173 50
BIC: SWIFT WELA DE DR

Pers. hft. Gesellschafter Martin Pott

Dortmunder Volksbank eG
BLZ 441 600 14 · Konto 6480 5318 00
IBAN: DE 03 4416 0014 6480 5318 00
BIC: GENO DE M1 DOR

FA Dortmund-Unna
316/5861/1311
USt.Id.-Nr.
DE 814 915 320